

# EVERYONE YOU KNOW (EYK) LIST

CREATE YOUR MASTER LIST OF AT LEAST 100 PEOPLE

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*“The size of your success is measured by the strength of your desire;  
the size of your dream; and how you handle disappointment along the way.” ~ Robert T. Kiyosaki*

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## FIND A WAY TO MAKE IT LEGENDARY!

*"I'm convinced that about half of what separates successful entrepreneurs from the non-successful ones is pure perseverance." ~ Steve Jobs*

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# Velovita “Speed of Life” Memory Jogger

## The members of your own family:

- Father and mother
- Father-in-law / Mother-in-law
- Grandparents
- Children
- Brothers & sisters
- Aunts & uncles
- Nieces & nephews
- Cousins

## List you already have:

- Current address book / online contact manager.
- Email addresses list
- Cell phone contacts
- Holiday card list
- Wedding invite list
- Child's birthday invitee list
- Business card list
- Social media:
  - Facebook
  - LinkedIn
  - Plaxo
  - Twitter
  - Skype
  - Other

## Your closest friends and those whom you associate with regularly:

- Friends & neighbors
- People you work with
- Church members
- Hobby buddies
- Camping friends
- Dancing class associates
- Drawing class
- Fantasy football league friends
- Fishing buddies
- Hunting friends
- Karate class buddies
- Singing class
- Sculpting
- Woodworking friends
- Workout friends
- People with whom you play:
  - Bowling
  - Football
  - Golf
  - Racquetball
  - Tennis
  - Any other game

## Those you do business with:

- Auto mechanic
- Accountant
- Banker
- Babysitter / Child care provider
- Car dealer
- Dentist (your kid's too)
- Doctor (your kid's too)
- Dry cleaner
- Hair stylist / Barber
- Housekeeper
- Insurance agent
- Lawyer
- Merchants
- Pharmacist
- Real estate agent
- Travel agent

## Who are my...?

- Architect
- Associations members
- Bus driver
- Butcher / Baker
- Computer tech
- Children's friends parents
- Chiropractor
- Club members
- Delivery person
- Fedex / UPS driver
- Fireman
- Florist
- Jeweler
- Leasing agent
- Mailman
- Minister / Pastor & their wife
- Pet groomer
- Photographer
- Police
- Property manager
- Sports team members (your kid's too & their parents)
- Tailor
- Veterinarian
- Waitresses / Waiter (my favorite)
- Water supplier

## Those you have been associated with in the past:

- Former coach
- Former co-workers
- Former roommates
- Former teacher
- People in your hometown
- Previous neighbors
- Military cohorts
- Retired co-workers
- Schoolmates
- Was your boss

## Who sold me my...

- Air conditioner
- Boat
- Business cards
- Camper
- Car / Truck
- Computer
- Cellphone
- Dishwasher / Laundry machine
- Equipment / Supplies
- Fishing license
- Furniture
- Glasses / Contacts
- House
- Hunting license
- Refrigerator
- Tires and auto parts
- Tv / Stereo
- Vacuum cleaner
- Wedding items

## I know individuals who:

- Are actively looking for part-time job
- Are ambitious
- Are enthusiastic
- Are entrepreneurial
- Are caring people
- Are champions
- Are fun & friendly
- Are fund raisers
- Are goal oriented
- Are natural leaders
- Are organized
- Are positive-thinking
- Are self-motivated
- Are single mom / Dad

- Are team players
- Are your children's friends parents
- May be interested in your product or service
- Don't like their job
- Has been in network marketing
- Has character & integrity
- Has children in collage
- Has computer & internet skills
- Has dangerous job
- Has desire & drive
- Has a great smile
- Has to pay down their credit card debt
- Has public speaking skills
- Just got married
- Just graduated
- Just had a baby
- Just quit their job or is out of work
- Love a challenge
- Love to learn new things

- Want to help their spouse retire early
- Want to make more money
- Want more time with their families
- Want to work for themselves
- Who attends self-improvement seminars
- Who bought new home / Car
- Who enjoys being around high energy people
- Who needs a new car / Home
- Who reads self-development books / Books on success
- Who you like the most
- Who you've met while on vacation
- Who you've met on the plane
- Who your friends know
- Who wants freedom
- Who wants to go on vacation
- Who works too hard
- Who works at night / Weekends

## I know someone who is...

- Accountant
- Actor
- Advertiser
- Architect
- Airline attendant
- Alarm systems agent
- Army officer
- Acupuncturist
- Baker
- Baking professional
- Barber
- Baseball player
- Basketball player
- Beauty salon worker
- Broker
- Builder
- Cable tv provider
- Camper
- Chiropractor
- Consultant
- Computer engineer
- Cook
- Dancer / Dance teacher
- Dentist
- Dermatologist
- Designer
- Driver bus / cab / truck
- Dj

- Doctor
- Dry cleaner
- Education professional
- Electrician
- Engineer
- Entertainer
- Environmental scientist
- Farmer
- Film industry professional
- Fireman
- Fitness instructor
- Florist
- Food service associate
- Football player
- Fundraiser
- Furniture salesman
- Gardener
- Geologist
- Golfer
- Government worker
- Graphic artist
- Gymnast
- Hairdresser
- Handy person
- Health practitioner
- Hiker
- Hospital staff
- Human agent

- Internet provider
- Interior decorator
- Investor
- Jeweler
- Karate master / classmate
- Kick boxing master / classmate
- Kitchen renovator
- Lawyer
- Leasing manager
- Lab technician
- Loan officer
- Lifeguard
- Makeup artist
- Manager
- Manicurist
- Massage therapist
- Mechanic
- Medical professional
- Midwife
- Minister
- Mortgage broker
- Music teacher
- Musician
- Navy officer
- Nonprofit organization associate
- Nurse
- Nutritionist
- Office manager
- Optometrist
- Orthodontist
- Painter
- Party planner
- Pediatrician
- Personal trainer
- Pet care professional / Veterinarian
- Pharmacist
- Photographer
- Physical therapist
- Piano teacher
- Publisher
- Police officer
- Postal worker
- Promoter
- Property manager
- Public relations professional
- Psychiatrist
- Psychologist
- Radio worker
- Recreation therapist
- Railroad worker
- Realtor
- Rental office agent
- Recruiter
- Rehabilitation specialist
- Reporter
- Repairman
- Restaurant owner / Manager
- Salesman
- Scientist
- Show repair people
- Satellite provider
- Singer
- Skater
- Skier
- Skin care consultant
- Social worker
- Software engineer
- Spa worker
- Swimmer
- Sport team classmates
- Tailor
- Tanning salon worker
- Teacher
- Telecommunications worker
- Tennis instructor
- Therapist
- Trade worker
- Trainer
- Travel agent
- Tutor
- Valet attendant
- Veteran
- Volunteer
- Waiter / Waitress
- Web designer
- Writer
- Yoga instructor / Classmates

## Who do you know from a different state?

- Alabama
- Alaska
- Arizona
- Arkansas
- California
- Colorado
- Connecticut
- Delaware
- Florida
- Georgia
- Hawaii
- Idaho
- Illinois
- Indiana
- Iowa
- Kansas
- Kentucky
- Louisiana
- Maine
- Maryland
- Massachusetts
- Michigan
- Minnesota
- Mississippi
- Missouri
- Montana
- Nebraska
- Nevada
- New Hampshire
- New Jersey
- New Mexico
- New York
- North Carolina
- North Dakota
- Ohio
- Oklahoma
- Oregon
- Pennsylvania
- Rhode Island
- South Carolina
- South Dakota
- Tennessee
- Texas
- Utah
- Vermont
- Virginia
- Washington
- West Virginia
- Wisconsin
- Wyoming

## Who do you know from a different country?

- Afghanistan
- Albania
- Algeria
- American Samoa
- Andorra
- Angola
- Anguilla
- Antigua and Barbuda
- Argentina
- Armenia
- Aruba
- Australia
- Austria
- Azerbaijan
- Bahamas
- Bahrain
- Bangladesh
- Barbados
- Belarus
- Belgium
- Belize
- Benin
- Bermuda
- Bhutan
- Bolivia
- Bosnia-Herzegovina
- Botswana
- Bouvet Island
- Brazil
- Brunei
- Bulgaria
- Burkina Faso
- Burundi
- Cambodia
- Cameroon
- Canada
- Cape Verde
- Cayman Islands
- Central African Republic
- Chad

- Chile
- China
- Christmas Island
- Cocos (Keeling) Islands
- Colombia
- Comoros
- Congo, Democratic republic of The Zaire
- Congo, Republic of
- Cook Islands
- Costa Rica
- Croatia
- Cuba
- Cyprus
- Czech Republic
- Denmark
- Djibouti
- Dominica
- Dominican Republic
- Ecuador
- Egypt
- El Salvador
- Equatorial Guinea
- Eritrea
- Estonia
- Ethiopia
- Falkland Islands
- Faroe Islands
- Fiji
- Finland
- France
- French Guiana
- Gabon
- Gambia
- Georgia
- Germany
- Greece
- Greenland
- Grenada
- Guadeloupe (French)
- Guam (USA)
- Guatemala
- Guinea
- Guinea Bissau
- Guyana
- Haiti
- Holy See
- Honduras
- Hong Kong
- Hungary
- Iceland
- India
- Indonesia
- Iran
- Iraq
- Ireland
- Israel
- Italy
- Ivory Coast (Cote D'Ivoire)
- Jamaica
- Japan
- Jordan
- Kazakhstan
- Laos
- Latvia
- Lebanon
- Lesotho
- Liberia
- Libya
- Liechtenstein
- Lithuania
- Luxembourg
- Macau
- Macedonia
- Madagascar
- Malawi
- Malaysia
- Maldives
- Mali
- Malta
- Marshall Islands
- Martinique (French)
- Mauritania
- Mauritius
- Mayotte
- Mexico
- Micronesia
- Moldova
- Monaco
- Mongolia
- Montenegro
- Montserrat
- Morocco
- Mozambique
- Myanmar
- Namibia
- Nauru
- Nepal
- Netherlands
- Netherlands Antilles
- New Caledonia (French)
- New Zealand
- Nicaragua

- Niger
- Nigeria
- Niue
- Norfolk Island
- North Korea
- Northern Mariana Islands
- Norway
- Oman
- Pakistan
- Palau
- Panama
- Papua New Guinea
- Paraguay
- Peru
- Philippines
- Pitcairn Island
- Poland
- Polynesia (French)
- Portugal
- Puerto Rico
- Qatar
- Reunion
- Romania
- Russia
- Rwanda
- Saint Helena
- Saint Kitts and Nevis
- Saint Lucia
- Saint Pierre and Miquelon
- Saint Vincent and Grenadines
- Samoa
- San Marino
- Sao Tome and Principe
- Saudi Arabia
- Senegal
- Serbia
- Seychelles
- Sierra Leone
- Singapore
- Slovakia
- Slovenia
- Solomon Islands
- Somalia
- South Africa
- South Georgia and South Sandwich Islands
- South Korea
- Spain
- Sri Lanka
- Sudan
- Suriname
- Svalbard and Jan Mayen Islands
- Swaziland
- Sweden
- Switzerland
- Syria
- Taiwan
- Tajikistan
- Tanzania
- Thailand
- Timor-Leste (East Timor)
- Togo
- Tokelau
- Tonga
- Trinidad and Tobago
- Tunisia
- Turkey
- Turkmenistan
- Turks and Caicos Islands
- Tuvalu
- Uganda
- Ukraine
- United Arab Emirates
- United Kingdom
- United States
- Uruguay
- Uzbekistan
- Vanuatu
- Venezuela
- Vietnam
- Virgin Islands
- Wallis and Futuna Islands
- Yemen
- Zambia
- Zimbabwe

### Who Haven't You Listed Yet?

**After you have made your list from all of the above, look at your list and think about who they would know.**